



COUNTY OF ERIE

MARK C. POLONCARZ

COUNTY EXECUTIVE

July 11, 2022

Dear Colleague:

I am proud to tell you about a recent partnership between Erie County and Austin Air. Using funds Erie County received to help keep schools open, Erie County purchased clinically proven air purifiers for every private- and public-school classroom throughout Erie County from Austin Air.

Using the technology recommended by the EPA, CDC, and WHO, these purifiers will help provide the clean air that our teachers, students, and staff deserve. Austin Air purifiers have been proven to out-perform over 100 other purifiers and the Medical Grade HEPA and carbon used in Austin purifiers will remove up to 99.97% of aerosolized viruses.

The Austin Air purifiers are made-in-America, hand-crafted in my hometown of Buffalo, New York. The units are steel fabricated with a 360-degree intake system and directional airflow. A concern that school officials had when we announced this initiative was that the schools would stick them with a costly maintenance program. Fortunately, the filters were designed to last five years, so schools will not have any additional costs for that time.

In addition, we were able to purchase the air filters without a lengthy bidding process because Austin Air belongs to a national co-op, allowing us to bypass the bid process while ensuring that we paid a fair price. Austin Air communicated the orders well with my Health Department and every school district and private school. The professionalism of the Austin Air staff made this as seamless as possible. I would highly recommend you consider Austin Air Systems to be your supplier of clean air!

Austin Air is now a sponsor of the National Association of Counties and attending the annual NACo conference in Colorado and would love to have everyone stop by their booth!

Sincerely,

Mark C. Poloncarz
Erie County Executive
NACo Northeast Region Representative